



**TRUCKS & TRAILERS
RENTAL & LEASE**

**Making heavy vehicle fleet
management easy for you**




Code 271015-y

LEAN

A customer focus program

The Value Adding Tests



-  **Will they pay**
If a customer saw you doing it would they be willing to pay an invoice you send to them that describes it?
-  **Has something been changed?**
-  **Done Right**

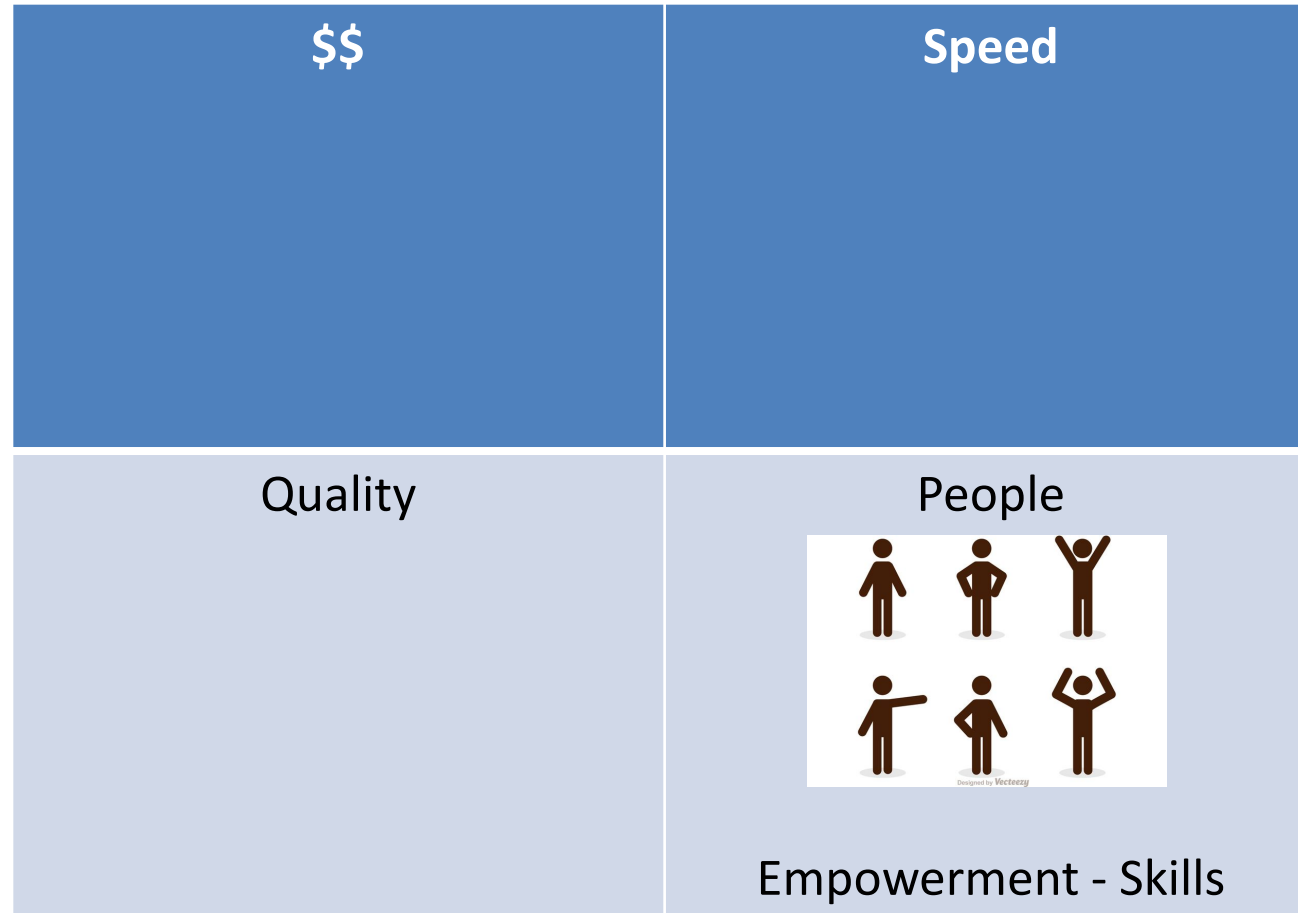
TIMWOOD is an acronym helping to identify the seven types of waste



T	Transport Moving materials/equipment around unnecessarily wastes time and energy
I	Inventory Too little inventory can lose sales, too much inventory can hide problems
M	Motion Unnecessary motion of the operators to get things done
W	Waiting Waiting is time wasted. Time is money
O	Overproduction Produce more and faster than customer required
O	Over processing Put more into product or process than what is useful and necessary or valued by the customer
D	Defects Defects require rework and make unhappy customers. Reworking wastes materials and time



Benefits – not just \$\$







REAL LEAN
Growing business and developing people



FAKE LEAN
Cutting Costs and People

Real Skills and Tools – not just urging people to try harder.

